# **Star Valley Ranch Association**

Financial Report
December 31, 2016

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Certified Public Accountants Business Consultants



# Report of Independent Auditor

Board of Directors Star Valley Ranch Association Star Valley Ranch, Wyoming

We have audited the accompanying financial statements of Star Valley Ranch Association (a nonprofit organization), which are comprised of the statements of financial position as of December 31, 2016 and 2015, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Star Valley Ranch Association as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

Required Supplementary Information

Information on Future Major Repairs and Replacements is supplementary information required by accounting principles generally accepted in the United States of America. This information has not been included as part of these financial statements.

Deloria, Marchel + Jeague, P.S.
DeCoria, Maichel & Teague, P.S.

Spokane, Washington

April 18, 2017



# Star Valley Ranch Association Statements of Financial Position December 31, 2016 and 2015

	2016	2015
ASSETS		
Current assets:		
Cash and cash equivalents (Note 3)	\$ 444,255	\$ 220,682
Investments (Note 3)	1,115,416	1,215,967
Accounts receivable, net (Note 4)	98,018	83,861
Inventories	21,559	18,996
Prepaid expenses	15,220	12,975
Total current assets	1,694,468	1,552,481
Noncurrent assets:		
Restricted investments (Notes 3 and 5)	26,458	26,378
Fixed assets, net (Note 6)	1,243,195	1,383,678
Water rights	220,000	220,000
Total noncurrent assets	1,489,653	1,630,056
Total assets	\$ 3,184,121	\$ 3,182,537
LIABILITIES AND NET ASSETS		
Current liabilities:		
Accounts payable	\$ 20,363	\$ 7,816
Accrued payroll and related liabilities	43,442	39,961
Deposits	250	100
Member deposits	4,630	5,557
Designated funds payable	4,540	8,666
Total liabilities	73,225	62,100
Commitments and contingencies (Note 7)		
Net assets (Note 8):		
Unrestricted	3,084,438	3,094,059
Temporarily restricted	26,458	26,378
Total net assets	3,110,896	3,120,437
Total liabilities and net assets	\$ 3,184,121	\$ 3,182,537

# Star Valley Ranch Association Statements of Activities and Changes in Net Assets Years Ended December 31, 2016 and 2015

		2016	2015
Operating revenues:		 	 
Homeowner assessments		\$ 720,942	\$ 719,712
Golf course fees		398,781	411,386
Lounge income		84,397	70,475
Facilities rental and other		27,540	30,662
Other administrative income		27,626	23,203
Utilities revenue		1,243	1,405
	Total operating revenues	1,260,529	 1,256,843
Operating expenses:			
Program Services:			
Facilities		166,025	153,515
Golf courses		677,807	667,626
Lounge		72,646	61,391
Support Services:			
Administration		 377,665	 399,085
	Total operating expenses	 1,294,143	 1,281,617
	Operating loss	(33,614)	(24,774)
Other revenue:			
Interest income		18,573	16,324
Gain on sale of fixed assets		5,500	3,400
	Total other revenue	24,073	 19,724
	Change in net assets	(9,541)	(5,050)
Net assets, beginning of year		3,120,437	 3,125,487
	Net assets, end of year	\$ 3,110,896	\$ 3,120,437

# Star Valley Ranch Association Statements of Functional Expenses Years Ended December 31, 2016 and 2015

	Facilities	 Golf Courses	I	Lounge	Adn	ninistration	Total 2016	 Total 2015
Payroll related expenses:								
Payroll expenses	\$ 85,146	\$ 252,145	\$	20,503	\$	172,136	\$ 529,930	\$ 519,435
Total payroll related expenses	85,146	 252,145		20,503		172,136	 529,930	 519,435
Other expenses:								
Accounting fees	-	-		-		14,114	14,114	14,147
Advertising	-	4,458		-		3,135	7,593	11,240
Bad debt expense	-	-		-		3,858	3,858	915
Bank charges	-	-		-		11,631	11,631	11,256
Committee expenses	-	-		-		27,540	27,540	24,179
Cleaning and janitorial	9,950	-		-		-	9,950	9,711
Contract services	654	525		1,650		-	2,829	7,094
Dues and subscriptions	-	5,400		-		1,022	6,422	3,690
Equipment	5,007	14,895		-		10,295	30,197	7,987
Insurance	-	-		-		42,710	42,710	54,609
Lease	-	36,901		-		-	36,901	38,816
Legal and professional fees	-	-		-		22,059	22,059	39,974
License and fees	-	-		1,645		5,167	6,812	2,464
Other	2,266	6,367		871		1,167	10,671	11,432
Postage	-	41		-		3,231	3,272	3,311
Printing and publications	-	152		-		43	195	2,363
Property taxes	-	-		-		35,336	35,336	34,406
Repairs and maintenance	13,410	26,726		-		-	40,136	48,345
Supplies	4,960	128,914		45,988		5,599	185,461	179,394
Telephone	3,325	2,284		402		4,488	10,499	9,442
Training	-	605		-		-	605	765
Utilities	17,418	 12,917		1,499		8,331	 40,165	 39,709
Total other expenses	56,990	 240,185		52,055		199,726	548,956	 555,249
Total expenses before								
depreciation	142,136	492,330		72,558		371,862	1,078,886	1,074,684
Depreciation	23,889	 185,477		88		5,803	 215,257	 206,933
Total expenses	\$ 166,025	\$ 677,807	\$	72,646	\$	377,665	\$ 1,294,143	\$ 1,281,617

# Star Valley Ranch Association Statements of Cash Flows Years Ended December 31, 2016 and 2015

		2016	2015
Cash flows from operating activities:	•		
Operating loss	\$	(33,614)	\$ (24,774)
Adjustments to reconcile operating loss to net			
cash provided by operating activities:			
Depreciation		215,257	206,933
Change in:			
Accounts receivable, net		(14,157)	9,712
Inventories		(2,563)	(2,823)
Prepaid expenses		(2,245)	1,403
Accounts payable		12,547	3,135
Accrued payroll and related liabilities		3,481	15,745
Deposits		150	(75)
Member deposits		(927)	542
Designated funds payable		(4,126)	(2,828)
Net cash provided by operating activities		173,803	 206,970
Cash flows from investing activities:			
Interest income		18,573	16,324
Proceeds from sale of fixed assets		5,500	9,401
Purchases of fixed assets		(74,774)	(136,770)
Change in restricted investments		(80)	(79)
Change in investments, net		100,551	(54,201)
Net cash provided (used) by investing activities		49,770	 (165,325)
Change in cash and cash equivalents		223,573	41,645
Cash and cash equivalents, beginning of year		220,682	179,037
Cash and cash equivalents, end of year	\$	444,255	\$ 220,682

# 1. Organization

Star Valley Ranch Association (SVRA or "the Association") is located in Star Valley Ranch, Wyoming and is tax-exempt under Internal Revenue Code Section 501(c)(4).

The Association was incorporated under the laws of the State of Wyoming on November 16, 1970, as a nonprofit corporation to serve the representative owners and inhabitants of the self-contained residential community located in Lincoln County, Wyoming known as Star Valley Ranch. The members of the Association are property owners of Star Valley Ranch Association, which comprises approximately 2,035 lots, 2016 of which are assessed, and recreational facilities, including two golf courses, two pro shops, a swimming pool, two tennis courts, a grill and lounge, an airstrip and other facilities. Recreational facilities are available on a user fee basis. The primary purposes of SVRA are to provide community services and recreational facilities for the general use, benefit and welfare of the owners of the residential lots situated within the real property area. The Association's main sources of revenue are annual assessments and golf course fees.

In 2007, residents of the area elected to incorporate as the Town of Star Valley Ranch ("the Town"). Subsequently, the Town has taken over the roads, culinary water system and other functions from the Association. However, the Association continues to operate the recreational facilities within the boundaries of SVRA.

# 2. Summary of Significant Accounting Policies

#### Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America and the American Institute of Certified Public Accountants' *Audit and Accounting Guide for Not-for-Profit Organizations*. Under the accrual basis of accounting, revenues are recognized when they are earned and expenses are recognized as incurred.

Accounting Standards Codification (ASC) Topic 958, *Not-For-Profit Entities*, establishes standards for external financial statements of not-for-profit organizations. These standards require classification of net assets and revenues, expenses and gains and losses into three categories, based on the existence or absence of donor-imposed restrictions. The categories are unrestricted, temporarily restricted, and permanently restricted (see Note 8). In addition, the organization is required to present a statement of cash flows.

# Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits in banks and other highly liquid investments which have original maturities of three months or less when purchased.

# **Investments**

The Association's investments consist of certificates of deposit with local banks and are carried at cost plus accrued interest, which approximates fair value. These certificates of deposit have various interest rates and maturity dates, ranging from three months to one year from the original purchase date.

# 2. Summary of Significant Accounting Policies, Continued

# Accounts Receivable

Accounts receivable are stated at the amount that management of the Association expects to collect from outstanding balances. Management provides for probable uncollectible amounts through an allowance for doubtful accounts based on its assessment of the current status of individual receivables. Balances that remain outstanding after management has used reasonable collection efforts are written off through a charge to the allowance for doubtful accounts and a credit to the applicable accounts receivable. Payments received on receivables subsequent to being written off are recorded as a bad debt recovery.

#### **Inventories**

Inventories, consisting of pro shop merchandise, pool merchandise and liquor, are valued at the lower of weighted average cost or market value.

# Fixed Assets

Purchased fixed assets are carried at cost. Donated fixed assets, if any, are carried at their estimated fair value at the date of donation. Such donations are reported as unrestricted support unless the donor has restricted the donated asset for a specific purpose. Assets donated with explicit restrictions regarding their use, and contributions of cash that must be used to acquire fixed assets, are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Association reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor.

Expenditures for repairs and maintenance that represent betterments or substantially prolong the useful lives of assets are also capitalized. Only assets with a cost or value of \$4,000 or greater are capitalized as fixed assets. Normal maintenance and repairs are charged to expense as incurred. When assets are sold or otherwise disposed of, the cost and accumulated depreciation are removed from the accounts and any resulting gains or losses are recognized in the Statements of Activities and Changes in Net Assets.

Depreciation of fixed assets is computed using the straight-line method over the following estimated useful lives:

Asset Class	<u>Years</u>
Buildings and improvements	5-50
Equipment	5-25
Vehicles	5-7
Land improvements	7-20
Water and irrigation systems	7-40

# 2. Summary of Significant Accounting Policies, Continued

#### Valuation of Long-Lived Assets

Management of the Association periodically reviews the net carrying value of its assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset might not be recoverable. These reviews consider the net realizable value of each asset to determine whether an impairment in value has occurred, and whether there is a need for an asset impairment write-down. Impaired assets are reported at the lower of cost or fair value. At December 31, 2016 and 2015, no assets were considered to be impaired.

#### **Financial Instruments**

ASC Topic 825, *Financial Instruments*, permits entities to choose to measure many financial assets and liabilities at fair value. The fair value of a financial instrument is the amount at which the instrument could be exchanged in a current transaction between willing parties, other than a forced liquidation sale. At December 31, 2016 and 2015, the carrying value of financial instruments, such as receivables, accounts payable and other current liabilities, approximated their fair values based on the short-term maturities of these instruments.

#### Fair Value Measurements

ASC Topic 820, Fair Value Measurements and Disclosures, establishes a fair value hierarchy for those assets and liabilities measured at fair value, that distinguishes between assumptions based on market data (observable inputs) and the organization's own assumptions (unobservable inputs). The hierarchy consists of: Level 1 – quoted market prices in active markets for identical instruments; Level 2 – inputs other than Level 1 inputs that are observable; and Level 3 – unobservable inputs developed using estimates and assumptions determined by the organization. At December 31, 2016 and 2015, there were no assets or liabilities that are measured at fair value on a recurring basis.

Certain assets are measured at fair value on a nonrecurring basis; that is, the assets are not measured at fair value on an ongoing basis, but are subject to fair value adjustments only in certain circumstances (for example, when there is evidence of impairment). The Association had no assets measured at fair value on a nonrecurring basis during 2016 and 2015.

### Homeowner Assessments

Association members are subject to annual assessments to provide funds for the Association's operating expenses and future capital acquisitions. Assessments are approved by a vote of the Board of Directors. The annual assessment for lots was \$357 for both 2016 and 2015. Assessments are recognized as revenue in the year for which they are levied.

#### Revenue Recognition

Revenue is recognized when services have been provided and collectability is reasonably assured.

# 2. Summary of Significant Accounting Policies, Continued

# <u>Functional Expenses</u>

Costs associated with providing the various programs and other activities of SVRA have been summarized in the Statement of Activities and Changes in Net Assets and have been detailed on a functional basis in the Statement of Functional Expenses. Any program expenses or support costs of SVRA not directly chargeable to a specific program are allocated to the programs based on management policies and estimates.

#### **Income Taxes**

The Association is a tax exempt organization under the provisions of Section 501(c)(4) of the Internal Revenue Code. Accordingly, no provision for income taxes is recorded in the accompanying financial statements. However, the Association is subject to tax on unrelated business income, if any. The association had no unrelated business income during 2016 and 2015.

The association has not identified any uncertain income tax positions that would jeopardize its tax-exempt status. The Association's tax returns are subject to possible examination by taxing authorities. With few exceptions, the tax returns essentially remain open for possible examination for a period of three years after the respective filing deadlines of those returns.

#### Credit Risk

Financial instruments which potentially subject the Association to concentration of credit risk consist primarily of cash and cash equivalents and investments, if any. The Association maintains its cash and cash equivalents and certificates of deposit with high quality financial institutions, which at times, may exceed federally insured limits. The Association has not experienced any losses in such accounts and management believes the Association is not exposed to any significant credit risk on cash and cash equivalents and investments.

#### Accounting Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management of the Association to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Accordingly, actual results could differ from those estimates and affect the amounts reported in the financial statements.

# Subsequent Events

The Association has evaluated subsequent events through April 18, 2017, the date on which these financial statements were available to be issued. No material subsequent events have occurred since December 31, 2016 that required recognition or disclosure in these financial statements.

# 3. Cash and Cash Equivalents and Investments

Cash and cash equivalents and investments consist of deposits held in checking accounts and certificates of deposit with local banks. The carrying amount of cash and cash equivalents and investments (including restricted investments) at December 31, 2016 was \$1,586,129, and combined bank balances totaled \$1,341,100. The differences between the carrying amounts of bank deposits and bank balances consist of outstanding checks and deposits not processed by the banks as of December 31, 2016. Deposits are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 at each bank.

A summary of the total insured and uninsured cash and cash equivalents and investment balances at December 31, 2016 and 2015 is as follows:

	2016	2015
Cash and cash equivalents Investments (certificates of deposit) Restricted investments (see Note 5)	\$ 199,226 1,115,416 26,458	\$ 225,916 1,215,967 26,378
Total bank deposits Portion insured by FDIC	1,341,100 718,220	1,468,261 914,722
Uninsured portion	<u>\$ 622,880</u>	<u>\$ 553,539</u>

#### 4. Accounts Receivable

The Association assesses membership fees to its homeowners annually. A summary of accounts receivable and the related allowance for doubtful accounts as of December 31, 2016 and 2015 is as follows:

		2016	 2015
Assessments due from members Allowance for doubtful accounts	\$	114,510 (16,492)	\$ 97,691 (13,830)
Accounts receivable, net	<u>\$</u>	98,018	\$ 83,861

#### 5. Restricted Investments

Restricted investments were originally received through a member's donation of securities to the Association. The fair market value of the securities was determined using quoted market prices in active markets on the date of the gift (see Note 2). Terms of the gift required the proceeds from the sale of the securities to be used to construct two additional tennis courts. SVRA used the proceeds from the sale of the securities to purchase a certificate of deposit (see Note 3), which it plans to hold until the tennis courts can be constructed in satisfaction of the terms of the original gift. Interest earned on the restricted certificate of deposit is included in the restricted balances of \$26,458 and \$26,378 at December 31, 2016 and 2015, respectively.

#### 6. Fixed Assets

Fixed assets at December 31, 2016 and 2015 are summarized as follows:

	<u>2016</u>	<u>2015</u>
Buildings and improvements Equipment Vehicles Land improvements Water and irrigation system	\$ 975,595 759,268 40,400 208,036 1,663,526	\$ 975,595 744,913 40,400 192,328 1,663,526
Total depreciable fixed assets Accumulated depreciation	3,646,825 (2,645,194)	3,616,762 (2,474,648)
Net depreciable fixed assets Construction in progress Land	1,001,631 124,247 117,317	1,142,114 124,247 117,317
Net fixed assets	\$ 1,243,195	\$ 1,383,678

Depreciation expense for the years ended December 31, 2016 and 2015 was \$215,257 and \$206,933, respectively.

# 7. Commitments and Contingencies

The Association leases certain equipment under agreements which are accounted for as operating leases, in accordance with accounting principles generally accepted in the United States of America. Lease commitments for operating leases that the Association had entered into as of December 31, 2016 are as follows:

Description of Leased Property	Months	Start Date	End Date		Annual syments
16 Golf Carts	60	04/01/15	03/31/20	\$	9,922
22 Golf Carts	48	05/01/15	03/31/19		17,677
12 Golf Carts	60	12/01/15	11/30/20		7,441
Postage Meter Machine	63	9/1/16	11/30/21		803
Total				<u>\$</u>	35,843

Scheduled future minimum payments due under these operating leases are as follows:

# Year Ending December 31,

2017	\$ 35,843
2018	35,843
2019	18,166
2020	8,245
2021	736

Lease expense pursuant to lease agreements for the years ended December 31, 2016 and 2015 was \$36,901 and \$38,816, respectively.

#### 8. Net Assets

#### Unrestricted Net Assets

Unrestricted net assets include assets not subject to donor-imposed restrictions, either temporary or permanent, and consist of net assets received that are general in nature as to use and operating purposes. Gifts of long-lived assets without donor-imposed stipulations about how the assets must be used are classified as unrestricted net assets.

# Temporarily Restricted Net Assets

Temporarily restricted net assets include assets subject to donor-imposed time or use restrictions that have not been met at the reporting date. Contributions of cash and other assets with donor-imposed temporary restrictions, where the restrictions have been satisfied in the same reporting period as received, are reported as increases in unrestricted net assets. Temporarily restricted net assets consist of investments that were acquired through a gift from a member (see Note 5). These investments totaled \$26,458 and \$26,378, at December 31, 2016 and 2015, respectively.

# Permanently Restricted Net Assets

Permanently restricted net assets include assets subject to donor-imposed restrictions whereby the principal assets or amounts must be maintained in perpetuity. The Association had no permanently restricted net assets at December 31, 2016 and 2015.